



THE ATHENS TANKER CONFERENCE

ENGLISH LAW, TANKER CHARTERING, OPERATIONS,
LAYTIME & DEMURRAGE

THE ROYAL OLYMPIC HOTEL - ATHENS, GREECE

THE ATHENS TANKER CONFERENCE 2026

ENGLISH LAW, TANKER CHARTERING, OPERATIONS LAYTIME & DEMURRAGE

FIFTEEN PAPERS – ONE DAY – THE ISSUES THAT DECIDE A VOYAGE

THURSDAY - 22 OCTOBER 2026 | THE ROYAL OLYMPIC HOTEL, ATHENS
ORGANISED AND BROUGHT TO YOU BY ASDEM



THIS IS WHERE THE HARD QUESTIONS GET ANSWERED

For one day in Athens, the people who fix, operate, claim and advise on tanker voyages sit in the same room and work through the issues that actually decide a voyage — and move real money. Not theory. Not a wall of slides. Fifteen sharp papers on the problems you meet at the desk: the price cap you half-understand, the order you are not certain the master can refuse, the demurrage the charterer will not pay, the designation that lands overnight in the middle of a fixture.

Every paper is written to be used, and every delegate takes all fifteen away in writing. You leave Athens with answers you can put to work on Monday — and a room full of the people who wrestle with the same questions you do.

CONFERENCE PARTICULARS

- Date** Thursday - 22 October 2026
Hours: 09:30 – 17:00, followed by a drink's reception, 17:00 – 19:00, in the hotel's rooftop garden
Venue: The Royal Olympic Hotel, Panorama Hall (6th floor), 28-34 Athanasiou Diakou Street, 117 43 Athens
Organised by: Asdem Ltd, London
Delegate Fee: €1,400 + VAT (early-booking rate €1,050 + VAT)

The night before. On Wednesday 21 October the real conversations start early — over welcome drinks at the rooftop bar of the Royal Olympic Hotel, the Acropolis lit above the gardens. Come and find the people you came to Athens to see.



CONFERENCE DRINKS RECEPTION

All conference delegates are invited to join us for a drink's reception at the Royal Olympics' rooftop garden which features spectacular sunset views of community. For those who are unable to attend the conference may purchase tickets at €75 each. Contact us at info@asdem.com for full information.

THE PAPERS

Fifteen papers, everyone on a problem you have already met — or soon will. The speakers, an expert international panel of practitioners and authors, are to be announced shortly.

1. **The Russian price cap, in plain terms** — what the regime actually requires, and how to stay the right side of it.
2. **Compliance when the position is genuinely unclear** — how to make a decision at the moment of fixture that you can defend later.
3. **The regulatory perimeter of a tanker voyage** — where the sanctions and anti-corruption lines really bite.
4. **The defensible record** — the file that stands up when both an arbitrator and a regulator read it.
5. **Designated entities and ownership opacity** — the vessel that is clean on the surface but not beneath it.
6. **Nomination under stress** — substitution, narrowing laycans, and a counterparty designated overnight.
7. **War risk in practice** — the calls the operator has to make, and the file to keep, when the next crisis hits.
8. **Additional war-risk premium** — who pays, how it cascades, and what happens when it doubles mid-voyage.
9. **Legitimate and illegitimate voyage orders** — when a master can lawfully refuse, and the right to check first.
10. **Demurrage as the remedy for delay** — what the rate really carries, and the new costs now pressing on it.
11. **AI along the demurrage claim** — where the money leaks, and the checks that catch it before settlement.
12. **Bill of lading issuance in the tanker trade** — who drafts it, who dates it, who signs it, and the risk in each.
13. **Possession without paper** — electronic bills of lading, and why the wet trades still run on paper.
14. **Who pays for the EUA?** — EU ETS, FuelEU Maritime and CII, and where the carbon cost lands.
15. **The trading landscape** — a supply shock, tonne-miles and freight, and what it means for the fleet.

CONFERENCE SPEAKERS

- **Alexander Freeman**, Partner, Hill Dickinson
- **Despina Malaxianaki**, Senior Claims Manager, London P&I Club
- **Richard Johnson-Brown**, Partner, Penningtons Manches Cooper
- **Spyridoula Bompolaki**, Senior Claims Manager – West of England
- **Theodore Kyritsis**, Senior Claims Manager – West of England
- **Andrew Wilding**, Managing Director, Asdem

Speakers and topics may be subject to change due to unforeseen circumstances and events.

WHAT YOU WALK AWAY WITH

The confidence to explain the price cap in a sentence and stay the right side of it. A clear answer on when a master can refuse an order — and how to back it. A grip on what the demurrage rate carries, and where the new costs of a voyage now bite. The judgement to read an ownership structure that looks clean but is not. And a record that holds when both an arbitrator and a regulator come looking.

WHO ATTENDS

Chartering and post-fixture managers, operations and claims managers, in-house counsel, P&I and club executives, brokers, arbitrators, traders and heads of compliance — across owners, charterers, trading houses and the professions that serve them.

FEES AND BOOKING

The delegate fee is **€1,400 + VAT**, and includes all documentation and papers, refreshments, lunch, and the evening drinks reception.

- **Early-booking rate** — 25%: €1,050 + VAT, for registrations **before 10 September 2026**
- **Loyalty rate** — 15%: €1,190 + VAT, for Asdem clients and past delegates
- **Group rate**: €100 per delegate for three or more from one company
- **Drinks reception-only ticket**: €75

Discounts are not cumulative; the more favourable rate applies. Places are limited, and the early rate rewards booking now. To reserve, write to info@asdem.com.

TWO MORE REASONS TO COME EARLY, AND STAY

Deal to Delivery — three days that sharpen the operator's craft. Monday to Wednesday, **19–21 October**, at Alba Graduate Business School, The American College of Greece: a hands-on masterclass in energy trading and tanker shipping, from the trade to the delivered barrel. *A separate brochure is available.*

Additional Costs — the Friday workshop. Additional berths, ports, distance, expenses and bunkers: the money that quietly leaks out of every voyage, lost to delay, confusion and dispute. In one focused morning, with worked examples, we make the principles clear — so you claim what is yours and pay only what you owe.

Free to conference delegates; €250 including lunch as a standalone morning.

Organised and brought to you by Asdem Ltd — 167-169 Great Portland Street, London W1W 5PF — info@asdem.com.
The speaker's topics will be announced shortly; papers and details may be subject to change.



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